

# Move Your Dialer To a Higher Level

Connect with more customers in less time.



# **Powerful Dialing**

ReachCX from Customer Dynamics is a robust, high-performance, user-friendly webbased solution that efficiently scales dialing campaigns—whether you're dealing with thousands or millions of records.

Designed as an add-on for subscribers to the NICE CXOne Personal Connections Dialer, ReachCX simplifies and accelerates the execution of campaigns and outbound calls.

With ReachCX you have more power, options, and flexibility, putting you in control.

# Benefits at a Glance

- Allows for more leads with high-capacity outbound capabilities
- Prioritizes records in real-time, adjusting dialing queue as needed
- Optimizes campaigns, allowing for adjusting by segments, dialing profile and campaign critieria
- Offers advanced retry parameters, including time zone bounding
- Achieve tighter integration with Microsoft Dynamics and Salesforce.com
- Can function as a CRM with Contact details and activity logging
- Obtains customer payments using integrated C3 Payment function
- Enhanced reporting on dialing campaign performance



# **Basic and Advanced Features**

Customers can leverage these **ReachCX** features and functionality:

### **Basic Features**

#### **CONTACTS**

Contact Manager
can handle millions of
imported records and can
support multiple sources
including SFTP import/
export and custom fields.
No additional CRM
required.

#### **SEGMENTS**

Build Segments from contact records by defining easy-to-use rules and criteria.

#### **PROFILES**

Users can create a collection of dialing profiles that can be applied to one or more Campaigns.

#### **CAMPAIGNS**

Create a "Campaign" to deliver outbound activities. Multi-segment campaigns have the ability to deliver inventory with controlled ratios.
Omni channel campaign capability.

#### **HISTORY**

Creates a robust activity history log and full audit trail by recording every dial attempt.

#### **DASHBOARDS**

View real-time and historical performance of campaigns.

# **Advanced Features**

#### **SCREEN POP**

Streamline operations using screen pop functionality from internal or external CRM systems.

#### LIVE UPDATES

Supports CRUD operations to segments. Updates to retry settings while campaigns are running without stops.

#### **RATIO BLENDING**

Blend initial and retry calls to improve campaign performance and compliance.

#### **CUSTOM RETRY**

Schedule the interval and frequency of retries to improve conversion rates while adhering to industry limits.

#### C3 PAYMENT

Sends a secure clickto-pay weblink and collects payment through SMS or email. PCI-DSS compliant.



Customer Dynamics has helped hundreds of customers, from small business to enterprise, deploy and integrate world-class contact center solutions by utilizing innovative software and services.